PRESIDENT URGES TRADE CO-OPERATION

Evils of "Combination," However, Must Not Creep In, He Tells Trade Men.

President Wilson is looking for method of co-operation in extending American foreign trade that will not bring with it the evils of "combination," as that term is generally interpreted. He made this clear in an address before the Chamber of Commerce of the United States at the Willard last aight, and frankly asked the business men before him for their advice, adding that he expected to find such a method possible. The President also sounded a warning against "seeking a sudden self-ish advantage" of the nations now at war and said that the commerce of this country should be extended just as though the rest of the world was normal

Attorney General Gregory, Secretary of Agriculture Houston, and Secretary of Labor Wilson were present, as were two of the President's daughters, Mrs. McAdoo and Miss Margaret Wilson.

Foreign Competition. which I, for one, want your advice, said the President. "What I am thinking of is competition in foreign markets as between the merchants of different

nations.

"We ought to eliminate all that thought from our minds and consider this matter as if we and the other nations of the world were in the normal circumstances of commerce. There is a normal circumstance of commerce in which we are apparently at a disadvantage.

which we are apparently at a disadvantage.

"Our anti-trust laws apparently make it illegal for merchants in the United States to form combinations for the purpose of strengthening themselves in taking advantages of the opportunities of foreign competition.

"That is a very serious matter for this reason: There are some corporations and some firms, for all I know, whose business is great enough and whose resources are abundant enough to enable them to establish selling agencies in foreign countries, to enable them to extend the long credits which in some cases are necessary in order to keep the trade they desire; which enable them, in other words, to organize their business in foreign territory in a way which the smaller man cannot afford to do. His business has not grown ble enough to permit him to establish bly enough to permit him to establish selling agencies. The export commission merchant, perhaps, taxes him a little hit too high to make that an available competitive means of conducting and extending his business. The question arises, therefore, how are the smaller merchants, how are the yourger smaller merchants, how are the younger and weaker corporations, going to get a foothold as against the combinations which are permitted and even encour-

Encourage Combinations. "There are governments which, as

you know, distinctly encourage the formation of great combinations in any part'cular field of commerce, in order to maintain selling agencies and to extend long credits, and to use and maintain the machinery which is necessary for the extension of business. American merchants feel that they are at a very cons'derable disadvantage in contending against that. The matter has been many times brought to my attention, and I have each time suspended judgment, because in this matter "I am from Missouri," and I want to be shown this: I want to be shown how that combination can be made and conducted in a way which won't close it against the use of everybody who wants

"A combination has a tendency to exclude new members. When a group of men got control of a good thing they do not see any particular point in letting other people into the good thing. What I would like very much to be shown, therefore, is a method of co-operation, which is not a method of combination, not that the two words are mutually exclusive, but we have come to have a special meaning attached to the word combination. Most of our combinations have a safety lock, and you have to get the combination to get in. I want to know how these co-operative methods can be adopted for the benefit of everybody who wants to use them, and I say frankly, if I can be shown that, I am against them, and I hasten to add that I hopefully expect that I can be shown that. You, as I have just now intimated, probably cannot show it to me offhand, but by the methods which you have the means of using you certainly ought to be able to throw a vast deal of light." other people into the good thing. What

to use it.

Two More Corporations File Belated Reports

The annual reports of the Washington Market Company and the George town Gas Light Company were today submitted to the Public Utilities Commission for transmission to Congress. mission for transmission to Congress.
Informat'on was also received that the
reports of the Auto Livery and the
Federal Taxicab companies were on the
way and should be received before the
end of the day. This leaves ten companies that have not yet been heard
from and who are subject to fines of
\$20 a day for each day of delay in submitting the reports.

To Discuss Women.

The Influence of Women in Governmental Affairs" will be discussed by Congressman Bryan of Washington be-fere the Anthony League at the home of Mrs. Nanette B. Paul, 2007 Columbia road northwest, tonight at 8 o'clock.

Protect Yourself! est the Original and Consine

RLICK'S MALTED MILK

The Food-drink for Ali Ages. For Infants, Invalids, and Growing children. Pure Nutrition, up building the whole body. Invigorates the nursing mother and the aged. Rich milk, malted grain, in powder form.

A quick lanch prepared in a minute. Take no substitute. Ask for HORLICK'S. Not in Any Milk Trust

LUANS HORNING Free automobiles from 5th and

WILSON'S POINTS FOR TRADE MEN

When peace is as handsome as war, there will be no war." "It is necessary that not a plow or a spade be idle in the

fed." Business men came in the past with all their bristles out to see not what they could accomplish (for legislation) but what they could prevent." Most of our business combinations have been fitted with

future if the world is to be

a safety lock." One does not have time to think in a city. You can get opinions by contagion in a city, but you do not always know where the germ came

from."

'No man can lie consistently and he cannot lie about everything if he talks to you

Rev. J. T. Huddle Speaks On James W. Riley's Work

"James Whitcomb Riley, His Life and His Work." was the topic of an address at Woodward & Lothrop's auditorium yesterday by the Rev. John T. Huddle. pastor of St. Paul's Lutheran Church. The lecture was given under the auspices of the historical committee of the Daughters of the American Revolution, and the proceeds will be used to help toward the restoration of Broad Creek Church, which was established in

Choir Funds Increased. The choir fund of the First Congregational Church was materially increased as a result of the cantata. "The Rose Maiden." given by a chorus of seventy voices last night in the church.

President to Start Drainage Pumps

Land Project in Louisiana to Have 10,000,000 Acres - Opens

On February 13. President Wilson will push a button at the White House February 13 and put into operation five huge pumps to begin the draining of 40,000 acres of land in Louisiana, some of which are in New Orleans. The project contem-plates the eventual reclamation of 10,-

000,000 acres of now idle land.
While the State of Louisiana is back of the big project, a man named Hero-George A.—conceived the plan of inaking the thousands of acres of alluvial lands fit for habitation. State bonds have been issued to finance the project.

Bricklayer Is Burned When Hot Lime Falls

Robert Schoen, a bricklayer, twentytwo years old, living at the Arizona Hotel, was treated at the Emergency Hospital today for burns about the face. His injuries were received when some hot lime fell in his face yesterday while he was working on a building at 629 B street northwest.

Forged Check Case Up To Courts to Decide

Whether the United States Treasury or the Chase National Bank of New York is responsible for payment of a check for \$3,571.47, which each passed as genuine, but on which the maker's name and the payee's name as indorsed were forged, is a question for the courts

Comptroller of the Treasury Downy, to whom the question was referred by Treasurer Burke, decided that a forged check would not support a credit for the amount in the accounts of the Treasurer, but he held that reclamation from the bank was a matter for the courts to pass upon.

LOCAL MENTION.

Choicest Products From the World's Gardens. Schamel, 23-34 Arcade Market. Mrs. D. R. Wheeler Mechano-Thera-pist, 1117 I St. N. W. Phone M. 3358.

McCord's Cafeteria, 919 F. Keystone Daily-Virginia, 608 9th st

Phone Main 5260 your Want Ad in The Evening

FAVORITE COMEDIENNE

'ILLIE'S ROMANCE

MAY IRWIN Mrs.BLACK IS BACK RUNA WAY JUNE No. 4

Mary Pickford NEXT WEEK

In MISTRESS HELL GABY DESLYS IN TRIUMPH

Watch the big "Sales Clocks"—for real spicy "Bargain Time!"



In Hahn's great Whirlwind \$50,000 Stock-Reducing Campaign. And, as a result of the urgent need of real Winter Footwear-with such Bargains on them as Washington has never seen—

The Big Campaign Nears the \$10,000 Mark

After only Four Days of Whirlwind Selling! Don't fail to call tomorrow.

١	Rubber	Rubbers and Other Seasonable Needs—Special for Friday				
	9c Women's 25c to \$1 Cut Steel and other hand- some Slipper Buckles.	10c 25c combina- tion lamb's wool polishing brush and dauber.	18c Men's and Women's 25c warm black cloth over-gait- ers.	29c 150 pairs Women's 75c Rubbers. Sizes 2½ to 3 only. At 7th St. Store.	39c 75 pairs Mens Warm felt House Slippers with felt soles.	49c Women's \$1 to \$1 Slipper Buckles and Tango Sets.
	49c Misses' and Child's "Bay State" Storm Rubbers; all sizes up to 2.	69c 75 pairs Men's \$1 Storm Rub- bers and "Ever- sticks," sizes 8 to 12. At 7th St.	39c Child's Warm black Jersén	69c For Women's warm black plush trim Juliets. Worth 11. Colors-Gray.	75c Table of Women's \$1 to \$3 Slippers, Small	95c Women's \$2 to 4 Boots and Low Shees. Small sizes only.

State" Storm Rubbers and Ever- Rubbers; all sticks," sizes 8 to 12. At 7th St. At all 3 stores. Store.	Leggins. Regular 60c kinds.	Slippers. Small Low Shoes. sizes only. At 7th St. Store. Small sizes only. At all 3 stores.	
Women's Dept.	Men's Dept.	Child's Dept.	
All our \$5.00 "Bend-Eeny" and "Venus" Patent Colt and Black Calfskin Boots. Including fancy laced and butten "Galter Boots." Sale Price \$3.65	All our \$6.00 "Florsheims" Any style you want—including gray and brown top English model \$4.85	All \$2.50 to \$3.50 Girls' "Rite Form" high cut storm Boots—and some \$2.50 regular height boots. All sizes to big girls' 6. Sale Price \$1.85	
All our \$4 "Venus" Boots—and all our \$3.50 "Wimodausis" Boots. All	Some of our \$5 "Florsheims"	Boys' \$2.50 and \$3.00 Choice of 15 styles from our	

\$3.50 "Wimodausis" Boots. All leathers—and all styles, including "Galter Boots." \$5 "Florsheims"
All \$5 styles which will be discontinued this season. Most-Boots." \$2.95 ly Patents and Tans.
Sale Price \$3.85 \$3 to \$5 Boots \$3.50 to \$5 Shoes Choice of 75 different styles-in all leathers and all sizes. Plenty of sturdy calfskin mod-

Choice of over 40 discontinued styles—for young men and for older, more conels for this bad weather. \$2.35 servative dressers. \$2.65 \$2.50 to \$3.50 Boots Were \$3 and \$3.50 Choice of 60 discontinued styles — the majority in all leathers and all sizes. Includ-

Were \$2 to \$3.50

12 good styles of Men's Pat-ent Colt and Gun Metal Calf blucher and button shoes. Good range of \$2.15

Sale Price \$2.15 marked lines. \$1.85 Were \$2.50 to \$3.50

Were \$1 and \$1.50 350 pairs Tan Russia Calf but-ton and laced shoes—in all sizes Also men's heavy tan or black work shoes—regular or high cut—sizes 8 to 12. Sale Price \$1.95

Cor. 7th and K Sts.

1914-1916 Pa. Ave.

233 Pa. Ave. S. E.

A Tableful of infants' and Small Child's Boots—of many different sorts—including high cut white boots. Broken sizes. 7th St. Store Sale Price650

\$2 and \$2.50 Shoes

All our Child's "Rite Form"
high cuts—and a number of reguler height boots
for Misses and
Children
Children

Children. \$1.65

Were \$1.50 to \$2.50

A Tableful of Child's and Misses' Shoes in all leathers. Also small boys' shoes in a number of good

styles. \$1.15

See the 25 "automatic" Bargain Tables! Like digging in rich Gold

Mines!

Lectures on Big Bridges.

Illustrations of mammoth engineering of Engineers at the Cosmos Club last next monthly meeting, a quorum fail-

Citizens Postpone Meet. Business on the calendar of the Citiprojects featured the lecture on "The zens' Association of Chevy Chase, World's Greatest Bridges," given by which was to have been considered at Prof. Henry S. Jacoby, of Cornell Uni- the meeting of the organization last versity, before the Washington Society night, has been postponed until the



THURS., FRI., SAT., 10c, 15c, 25c.



5 NEW ACTS INCLUDING THE MUSICAL ROZELLAS

Vaudeville's Finest Musical Duo. Real artists on the Harp, Violin, Saxophone, Bassoon, Etc.

A Real Treat.

ADA ADAMS & CO. GOLDIE RHINEHART In the "slangy" Comedy Sketch, & VAN "It Happened in Lonelyville." in the Novelty Comedy Skit,

KEITH, LANGDON & WHEELER

The Rathskellar Trio from Broadway.

E. J. MOORE The Gabby Trickster

"His First Fare."

STIEFF PIANOS USED EXCLUSIVELY

THURS., FRI., SAT., 10c, 15c, 25c. A BRAND NEW SHOW



THE SOUTHERN ROSEBUDS

"SHE CAME FROM **ALBANY**"

One of Those Merry Little Musical Farces You Like So Well

OTHER ACTS AND ADDED ATTRACTIONS asino Country Stores Every Night (Except Sunday) STILFF PIANUS USED EXCLUSIVELY



DON'T MISS IT!

The Greatest Photoplay of the Decade. World Film Corporation Presents

A Dramatic Feature Photoplay in 6 Acts ALL THIS WEEK AT THE

COLONIAL

THEATER, 927 Penna. Ave. N.W.

READ our other advertisement on page 9 TODAY Open 8:30 A. M. Close 5:30 P. M.

"THE BUSY CORNER"

S. Kann Sons & Co.

An Old-Fashioned Busy Corner REMNANTSALE 20,000 Yards

Bleached Cottons First Quality Fresh Goods From the Famous Lonsdale Bleacheries

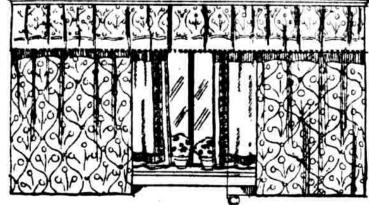
Lonsdale Muslins Fruit of the Loom Berkley Cambrics Pride of the West, etc.

It's the season's clean-up of mill ends sent us, at a phenomenally low price, in appreciation of the immense business we do with this concern.

Including such well-known brands as

Good lengths to select fromfull 36 inches wide. Domestics selling regularly from 10c to 15c a yard. Extra special, Friday, a yard Bargain Table, Street Floor.

A Drapery Clearing Friday



To Arouse the Enthusiasm of All Washington Housekeepers and Home Fitters

Materials Formerly Selling from 25c to 75c Yard

REMNANTS - Linen REMNANTS — Linen taffeta, and cretonnes. 36 to 50 inches wide; 1 to 7 yd. lengths. Values to 75c yd.

FULL PIECES—Marquisettes. Volles, and scrims, in solid white, cream. Arabian; some finely mercerized; some with drawnwork effect borders, others with woven raised borders. Values to 35c yd.

Yard

FULL PIECES-Madras, in solid white or cream, or others with cream, or others with dainty woven designs, in colors-pink, blue, yellow, and green-Worth 25c a yard.

Bell Forn Crepes, cotton Taffetas, Brexton Cloths, and Bourette Crashes. These are 35c to 45c lines, and are grouped on 4 large tables.

500 "Mill Lengths" of Silkolines, 2 to 10-Yd. Lengths, 12½c Values

All a yard wide, in beautiful figured effects, all standard grades. We were specially favored by the manufacturers in getting these mill lengths. Good assortment to select from in light and dark colorings, in pretty floral and striped designs, suitable for draperies and comfort coverings.

A YARD TOMORROW Drapery Store-3rd Floor.

FEATURING TOMORROW
In the Art Store-Third Floor New Spring Designs in Stamped Linene Scarfs and Centerpieces Exquisitely simple are the designs created by some of the most skilled workers in needle-

craft. You derive the benefit of this beautiful work tomorrow when you choose from scarfs 18x54 inches, and centerpieces that are 36 inches round, at our Tomorrow's Price, 39c Models on display now-let us show them to you.
Art Store-Third Floor.

Oil Opaque WindowShades "Seconds" of the 50c Kind at 26c

The imperfections are very

slight and will not must the us fulness of these in the least. Shades are 2x6 ft, and are mounted on strong spring rollers. Colors are erru, white, and three shades of green. All complete with fixtures, including pulls. Window Shade Store-ard Floor

Remnant Day in the Store of Women's Dressing acques, Aprons, Etc.



two-tone effects, others Crochet Shawls and striped Silk and Wool Shawls. Color combina-tions are white with light blue, lavender, or pink; all fringed. Values from \$2.25 to \$4.00 01 all fringed. Values from \$2.25 to \$4.00 \$1.50 BUNGALOW APRONS, of plain fine quality

chambray, also a few plain white madras aprons in this lot; \$1.00 value. Special tomor- 50c

sizes 36 and 38 only, in a good variety of colors; values 75c to \$1.00. Choice to- 50c

ANGORA SCARFS, in a great assertment of colors, plain or with striped borders, all fringed. Formerly selling at \$1.00, \$1.50 and \$2.00. 75c

Weiner a Wear Store Sciolal Floor